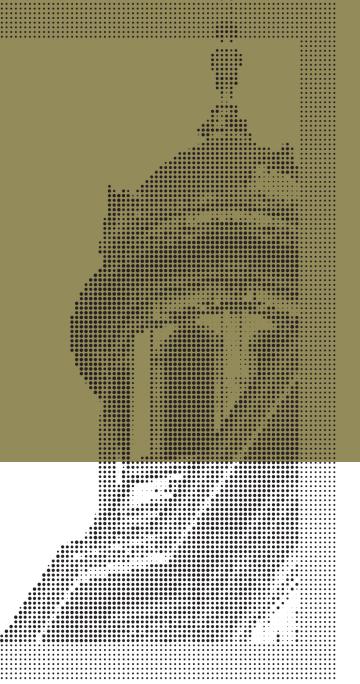
(Re)defining consumer protection in the digital age

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My views





Fit for purpose

- 1. 2005 UCPD
- 2. 2016 Revised UCP Guidance Document
 - National highlights issues how the UCPD applies to new and emerging business models, specifically in the online sector
- 3. 2017 REFIT
 - the substantive rules set out in the Directives are capable of addressing the existing consumer problems
 - UCPD principles are "future-proof"
 - Possible improvements:
 - Effective enforcement of rules required
 - Strengthening individual remedies
 - Raising awareness

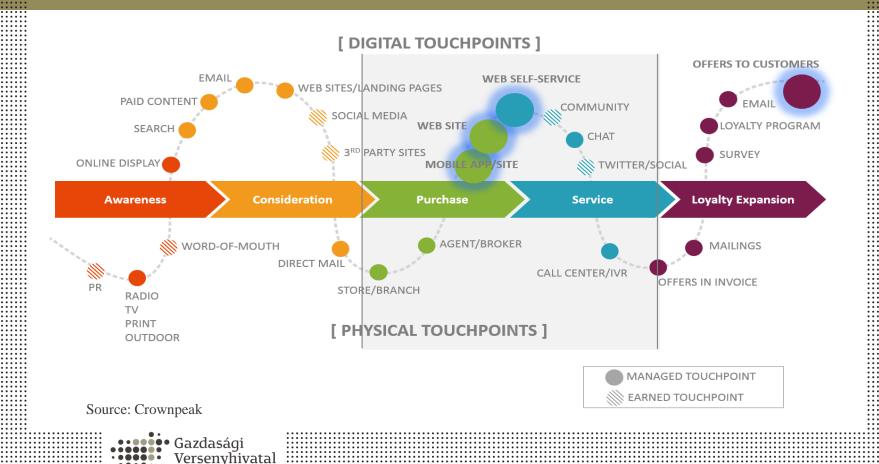


The "biggest lie" and the power shift

- 1. Consumers' limited knowledge of their rights
- 2. Accelerated decisionmaking \rightarrow click-to-agree contracts
- 3. ,Looking' is not ,reading', ,understanding' = privacy by design?
- 4. FTC: notice component is a ,fundamental principle'
- 5. Big data's power shift



Transactional decision – customer journey



Commercial practise

"any act, omission, course of conduct or representation, commercial communication including advertising and marketing, by a trader, directly connected with the promotion, sale or supply of a product to consumers" (Art. 2. (d))

- 1. Data-as-currency, services for ,free'
- 2. Truth-in-advertising; labelling of marketing
- 3. Issues relating to price discrimination (personalised, dynamic, behavioural)



Conclusions

Exploiting synergies

(dual competency regimes)

In-depth examination of consumer attitudes

Targeted awarenessraising activities

Enhanced cooperation

between the competition and data protection authorities

Co-existence of public and private enforcement

